

Message Text

CONFIDENTIAL

PAGE 01 KUWAIT 00414 270714Z

17

ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 PER-01 SS-15 MMS-01 SP-02 ABF-01

RSC-01 /038 W

----- 047015

R 270551Z JAN 75

FM AMEMBASSY KUWAIT

TO SECSTATE WASHDC 2062

INFO AMEMBASSY CAIRO

AMEMBASSY ABU DHABI

AMEMBASSY DAMASCUS

AMEMBASSY JIDDA

AMEMBASSY MUSCAT

AMEMBASSY MANAMA

AMEMBASSY ALGIERS

AMEMBASSY BEIRUT

AMEMBASSY RABAT

AMEMBASSY TRIPOLI

AMEMBASSY TUNIS

AMCONSUL CASABLANCA

AMCONSUL DHAHRAN

C O N F I D E N T I A L KUWAIT 0414

STADIS////////////////////////////////////

E.O. 11652: GDS

TAGS: APER, BEXP KU XF

SUBJECT: ROLE AND STAFFING OF REGIONAL TRADE DEVELOPMENT
OFFICE (RTDO)

REF: STATE 15785

1. ESTABLISHMENT OF RTDO HAS HAD VIRTUALLY NO AFFECT ON US
TRADE PROMOTION EFFORTS HERE. TRADE OPPORTUNITIES FROM KUWAIT ARE
ROUTINELY PASSED ON TO APPROPRIATE AMERICAN FIRMS BASED IN BEIRUT
AND WE DISTRIBUTE MIDDLE EAST AMERICAN COMMERCIAL NEWSLETTER.
DURING TRADE MISSION WE TAKE ADVANTAGE OF BEIRUT PRINTING
SERVICES. THESE SERVICES, HOWEVER, HAD BEEN PROVIDED BY EMBASSY
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 KUWAIT 00414 270714Z

BEIRUT PRIOR TO EXISTENCE RTDO AND WE UNABLE JUDGE HOW ESSEN-

TIAL RTDO IS TO THEIR BEING CONTINUED.

2. AT ONE TIME IT APPEARED THAT DIRECTOR OF RTDO WOULD ACT AS ADVANCE MAN OR LEADER OF TRADE MISSION, BUT IN GENERAL NEITHER HAS BEEN DONE. BY NOW, WE HAVE HAD SUFFICIENT EXPERIENCE WITH TRADITIONAL COMMERCE-SPONSORED TRADE MISSION AS WELL AS OTHER SPECIALIZED MISSIONS THAT WE HAVE DEVELOPED OUR OWN WAY OF HANDLING THEM, WHICH HAS PROVEN SATISFACTORY. THEREFORE, WE DO NOT SEE AN ESSENTIAL ROLE IN KUWAIT ITSELF FOR RTDO SUPPORT OF TRADE MISSIONS.

3. THERE ARE TWO AREAS WHERE WE WOULD POTENTIALLY LOOK TO RTDO FOR SUPPORT. IF GOK DECIDES TO MOUNT A TRADE FAIR, AND THIS IS A PROBABILITY, ALTHOUGH THE EXACT TIME IS IN DOUBT, AND IF THE USG DECIDES TO PARTICIPATE, EMBASSY KUWAIT WOULD REQUIRE OUTSIDE ASSISTANCE, PRESUMABLY FROM RTDO. SIMILARLY, WE UNABLE CONDUCT IN-DEPTH MARKET RESEARCH, AND IF COMMERCE BELIEVES SUCH RESEARCH IS REQUIRED WE WOULD LOOK FOR OUTSIDE ASSISTANCE. WASHINGTON AGENCIES WOULD HAVE TO DETERMINE WHETHER THESE FUNCTIONS BEST DONE BY RTDO OR BY TDY PERSONNEL FROM WASHINGTON OR ELSEWHERE (E.G. US TRADE CENTER, TEHRAN).

4. BASED ON OUR ADMITTEDLY LIMITED VANTAGE POINT IT NOT CLEAR WHAT RTDO WOULD DO. APPARENTLY, HOWEVER, WE HAVE NOT HAD AS MUCH INVOLVEMENT WITH OFFICE AS EMBASSIES CAIRO AND DAMASCUS. THEREFORE BELIEVE IT WOULD BE INAPPROPRIATE FOR US TO SAY WHETHER OR NOT OFFICE SHOULD BE EXPANDED.

5. WE AGREE WITH EMBASSY CAIRO THAT PLACING RTDO ANYWHERE BUT BEIRUT WOULD NOT MAKE SENSE. CERTAINLY KUWAIT COULD NOT SUBSTITUTE FOR BEIRUT AS A FULL-FLEDGED REGIONAL CENTER. KUWAIT COULD CONCEIVABLY SERVE AS THE HOME FOR THE DEPUTY RTDO, BUT IF HE WERE TO SERVE THE ENTIRE GULF AREA, BAHRAIN IS PROBABLY BETTER LOCATED TO SERVE LOWER GULF POSTS WHICH ARE SMALLER AND THEREFORE PROBABLY COULD USE SERVICES OF SUCH AN OFFICER TO BETTER ADVANTAGE. WE DOUBT USEFULNESS OF BRANCH RTDO, HOWEVER, WE BELIEVE THAT IF DECISION IS MADE TO NAME DEPUTY RTDO, IT WOULD MAKE MORE SENSE TO PLACE HIM IN BEIRUT, AS WELL, WHERE HE COULD TAKE ADVANTAGE OF THOSE VERY FACILITIES WHICH MAKE BEIRUT A REGIONAL CENTER AND WHERE HE COULD BE RTDO'S ALTER EGO WHILE

CONFIDENTIAL

CONFIDENTIAL

PAGE 03 KUWAIT 00414 270714Z

HE IS OUT OF BEIRUT, THEREBY PROVIDING CONTINUITY.
STOLTZFUS

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 27 JAN 1975
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975KUWAIT00414
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750029-0308
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750118/aaaaapud.tel
Line Count: 109
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: STADIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: STADIS
Reference: 75 STATE 15785
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 28 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 MAY 2003 by ShawDG>; APPROVED <29 MAY 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ROLE AND STAFFING OF REGIONAL TRADE DEVELOPMENT OFFICE (RTDO)
TAGS: APER, BEXP, KU, XF
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006